

## SPONSORSHIP & EXHIBITOR AGREEMENT 2018 PENNSYLVANIA DAIRY SUMMIT FEBRUARY 21 22 PENN STATER CONFERENCE CENTER

The following information will be used on promotional materials. Please type or print clearly. For a printable PDF, visit <a href="www.padairysummit.org">www.padairysummit.org</a> and click on "Sponsorship/Exhibitor Information" or e-mail <a href="mailto:info@padairysummit.org">info@padairysummit.org</a>.

Company Name:		
Contact Name & Title:		
Address:		
City: State:	Zip Co	ode:
Phone Number: E-mail Address:		
Website:		
Short Description of Your Products or Services: (no more than 30 words):		
□ Please do not assign our booth next to the following competitor:		
COMPLETE THIS SECTION TO BE A SUMMIT SPONSOR		
We hereby agree to contribute the sum of \$ payable to the "PDMP – Dairy Summit as noted below. It is understood that benefits for sponsorship will be provided as indicated Exhibitor Opportunities" document, provided that a commitment for payment is received by the Sum November 10, 2017. Full payment must be received by January 5, 2018.	nmit management o	committee no later than
<b>PLEASE NOTE:</b> Sponsorships for specific portions of the program are available on a first come/first serv has already been committed to another organization. For more information, please contact Terri Breon at	ed basis. You will be :814-355-2467 or at	e contacted if your selection info@padairysummit.org.
Please provide the name of the person who will use your one sponsor complimentary registration		
Platinum Level:	Without Exhibit	With Exhibit
□ Sponsorship of Evening Banquet and Live Auction	□ \$5,000 □ \$5,000	\$5,000
☐ Combination of one silver-level and one gold-level option ( <i>Please circle choices below</i> )		□ \$5,000
<u>Diamond Level:</u> (For complete program with speakers, see program insert in sponsorship packets)		
<ul> <li>Spensorship of Nina Teichelz Presentation at Opening Session</li> <li>Spensorship of Walt Coleman Presentation at Opening Session</li> </ul>	□ \$4,000 □ \$4,000	□ \$4,500 □ \$4,500
□ Sponsorship of Producers Panel Presentation at Opening Session	\$4,000	□ \$4,500
Sponsorship of Ron Hanson Presentation at Thurs. General Session	\$4,000	□ \$4,500
☐ Sponsorship of Bringing in Non-Family Members Presentation at Thurs. General Session	□ \$4,000	□ \$4,500
Gold Level: (For complete program with speakers, see program insert in sponsorship packet or visit v		
□ Sponsorship of Young Entrepreneurs Reception on Tuesday evening	□ \$3,000	<b>\$3,500</b>
□ Sponsorship of Fluid Milk Symposium on Tuesday evening	<b>\$3,000</b>	<b>\$3,500</b>
□ Sponsorship of Opening Session on Wednesday morning	□ \$3,000	<del>□ \$3,500</del>
□ Sponsorship of Lunch & Dessert among exhibitors on Wednesday	<b>□</b> \$3,000	<b>□</b> \$3,500
□ Sponsorship of Lunch & Dessert among exhibitors on Thursday	<b>□</b> \$3,000	<b>□</b> \$3,500
□ Sponsorship of Thursday Breakfast	<b>□</b> \$3,000	<b>□</b> \$3,500
□ Sponsorship of Morning Session on Thursday	<b>\$3,000</b>	<b>\$3,500</b>
☐ Sponsorship of Afternoon Session on Wednesday	□ \$3,000	<b>□</b> \$3,500
☐ Sponsorship of Evening Reception on Wednesday	<b>□</b> \$3,000	<b>□</b> \$3,500
Silver Level: (Sponsorship of)  ☐ Sponsorship for Interactive Mobile App (Awarded to Highest Bidder by 10/20/17)	□\$	Add \$500
(Must email Terri Breon with bid at tgbreon@comcast.net. Bids will be awarded first-come, first-serv	re based on date and	
Sponsorship of Refreshments at Arrival on Wednesday		
Sponsorship of Afternoon Break on Wednesday	□ \$2,000	□ \$2,500
Spensorship of Morning Break on Thursday	<b>□</b> \$2,000	□ \$2,500
☐ Combination of any two bronze-level options ( <i>Please circle choices below</i> )	□ \$2,000	<b>□</b> \$2,500
Bronze Level: (Sponsorship of)	, ,	, ,
☐ "Around the Table – Dealing w/ Stress" Myra Handy (Wed. from 8:00 – 9:00 a.m.)	<b>1</b> \$1,000	<b>\$1,500</b>
□ "At the Desk – Informed Financial Modeling," Tom Anderson (Wed. 8:00 – 9:00 a.m.)	<b>□</b> \$1,000	<del>□ \$1,50</del> 0
□ "With the Cows – Transition Cow Management," Osborne/Gehman (Wed. from 8:00 – 9:00 a.m.)	<b>\$1,000</b>	<b>□</b> \$1,500
□ "In the Fields – Comparing Corn Silage," Dr. Jess Williamson (Wed. from 8.00 – 9.00 a.m.)	<b>□</b> \$1,000	<del>□ \$1,500</del>
"Around the Table Transition Panel," M.W. Smith Farm (Wed. from 3:45 - 5:15 p.m.)	□ \$1,000	<del>- 🖵 \$1,500</del>
"At the Desk – HR w/ Current Employees," Rich Stup (Wed. from 3:45 – 5:15 p.m)	<b>\$1,000</b>	<b>□</b> \$1,500
□ "With the Cows - Robotics," Anderson (Wed. from 3:45 – 5:15 p.m.) □ \$1,000	□ \$1,500	¬ • 4 • • • •
☐ "In the Fields - Newtrient," Steve Rowe (Wed. from 3:45 – 5:15 p.m.)	□ \$1,000 □ \$1,000	□ \$1,500 □ \$1,500
"Around the Table – Transition Panel," M.W. Smith Farm (Thurs. from 8:00 – 9:00 a.m.)	□ \$1,000 □ \$4,000	□ \$1,500 □ \$1,500
"At the Desk – Hiring Employees," Rich Stup (Thurs. from 8:00 – 9:00 a.m.)	□ \$1,000 □ \$1,000	□ \$1,500 □ \$4,500
With the Cows – Monitoring Your Profit on Repro," Dr. Jim Ferguson (Thurs. from 8:00 – 9:00 a.m.)		□ \$1,500 □ \$1,500
<ul> <li>"In the Fields – Low Lignin Alfalfa," Dan Undersander (Thurs. from 8:00 – 9:00 a.m.)</li> <li>"Around the Table – Separating Family from Farm," Ron Hanson (Thurs. from 1:45 – 3:00 p.m.)</li> </ul>	□ \$1,000 □ \$1,000	<del>□ \$1,500</del> □ \$1,500
"Around the Table – Separating Family from Family, Ron Hanson (Thurs. from 1.45 – 3.00 p.m.)	□ \$1,000 □ \$1,000	□ \$1,500 □ \$1,500
"In the Fields Comparing Corn Silage," Dr. Jess Williamson (Thurs. from 1:45 – 3:00 p.m.)	□ \$1,000 □ \$1,000	□ \$1,500 □ \$1,500
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Sponsors must provide an electronic/digital copy of the company logo to use on signs and in other acknowledgements. The logo should be submitted with this agreement, but no later than January 5, 2018. 

Logo Attached Logo Will Be Emailed to tgbreon@comcast.net

## COMPLETE THIS SECTION TO BE A SUMMIT EXHIBITOR

and commitment for payment. Payment in full is required by Friday, Jan. 5, 2018, made out to the "PDMP - Dairy Summit." Detailed information will be sent to all confirmed exhibitors prior to the summit. Application is hereby made by \_\_\_\_\_ (company name) for exhibit space at the 2018 PA Dairy Summit. It is understood that payment in full for exhibit space is required by Friday, Jan. 5, 2018, or the space will not be confirmed. Booth locations will be assigned based on the date payment in full is received. \* Please note, once confirmation forms are received, exhibitors will be given the opportunity to choose their booth on the floor plan. Booth spaces are awarded on a first-come, first-served basis upon confirmation of commitment and selection of booth space. We have agreed to be a sponsor of the event and our sponsorship level includes one exhibit booth, which we intend to use. We request \_\_\_\_\_ exhibit booth(s) at \$800 for the first booth space and \$600 for each additional booth space. Please identify the type of service or product your company provides: Each exhibit package includes one complimentary exhibitor registration, which is good for entrance to all Summit activities, including all educational sessions and food functions. Please provide the name of the person who will use the complimentary exhibitor registration for each exhibitor package. Additional registrations should be made separately for any additional individuals needed to staff the exhibit. If additional exhibitor registrations are needed, contact the Summit Business Office at 814-355-2467 or visit <a href="https://www.padairysummit.org">www.padairysummit.org</a> to complete the participant's registration. 2)\_\_\_\_ 1)\_ Other Requirements (Please include fees with payment) ☐ Electrical Outlet (\$100) ☐ Wired Internet Access (\$75) ☐ I have additional technical needs; please contact me. ☐ I understand that certain areas of the exhibit hall have height restrictions. I will be bringing a floor display that is 7 feet tall or taller. Please call me to discuss my needs. ☐ If bags are provided at registration, our company would be interested in providing a gift item to include in the bags. (600 items would be needed.) PROVIDE SIGNATURE AND PAYMENT INFORMATION THIS AGREEMENT IS AUTHORIZED BY Name and Title of Authorizing Agent: \_\_\_\_\_ Authorizing Agent's Signature: Mailing Address for Invoice: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_ \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_ Phone: \_\_\_ \_\_\_\_\_ (Please make a copy for your records.) TOTAL COMMITMENT IN THE AMOUNT OF: \$ Method of Payment: ☐ Check/Money Order Enclosed □ Payment by Credit Card ☐ Please Invoice Us\* ☐ We require an e-mailed receipt when payment is processed. □ \*We understand full payment must be made by Jan. 5, 2018. MAIL Both Sides of Completed Agreement, with method of FAX Both Sides of Completed Agreement Form to payment to Summit Business Office: 814-355-2452 or **E-MAIL** to info@padairysummit.org. **CREDIT CARD INFORMATION (for payment purposes):** PA Dairy Summit Business Office 174 Crestview Drive, Bellefonte, PA 16823 Credit Card Information: 

Visa MasterCard Phone: 814-355-2467; E-mail: info@padairysummit.org \*All Checks or Money Orders Must Be Made Name on Card (Please Print) Payable to the "PDMP - Dairy Summit." Our Federal Tax ID # is 23-3066186. Account Number Completed Agreement Forms Due November 10, 2017 Full Payment Due January 5, 2018 Exp Date Three-Digit Security Code

Signature

No space is considered reserved until the Summit Management Committee receives this agreement with authorized signatures